



TECNICAS REUNIDAS

Juan Lladó
CEO

First Quarter 2009
Presentation Results

May 11, 2009

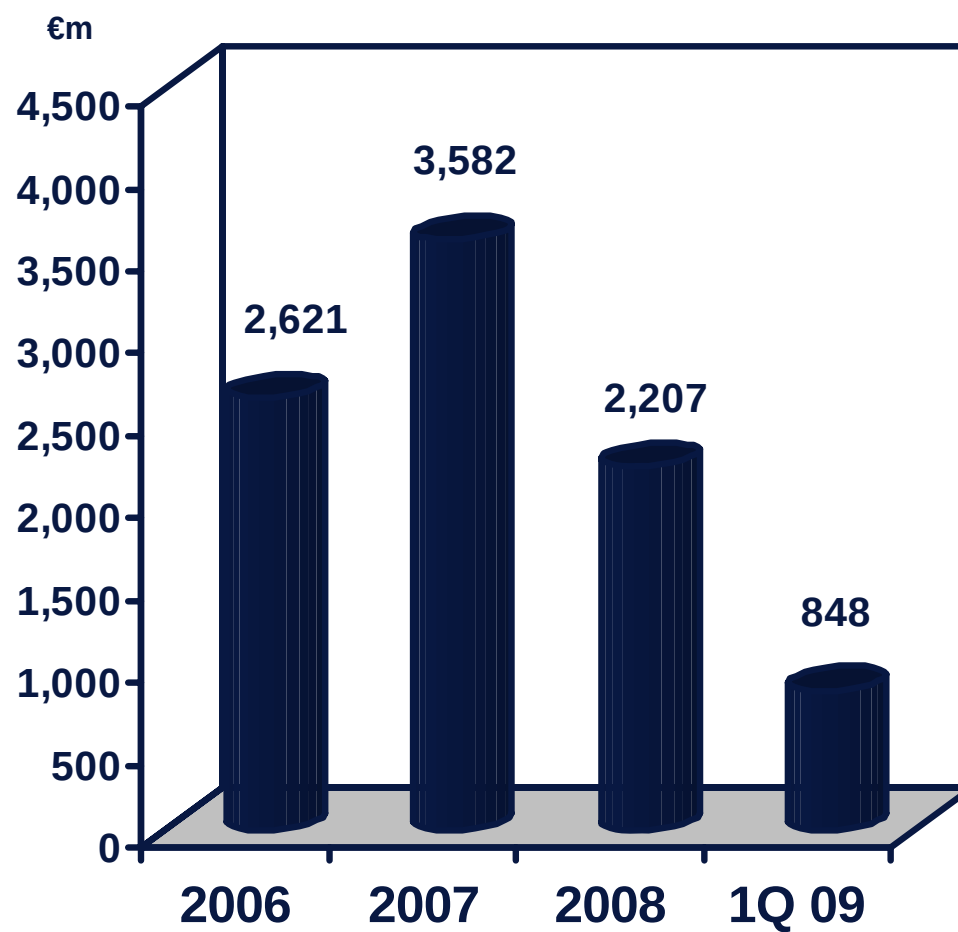
- **AWARDS**
- **BACKLOG**
- **EXECUTION: SAFETY TRACK RECORD**
- **1Q 2009 FINANCIAL RESULTS**
- **MARKET OUTLOOK**



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1Q 2009 AWARDS

Awards



1Q 2009 AWARDS



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Package B SAS project, Abu Dhabi



Highlights

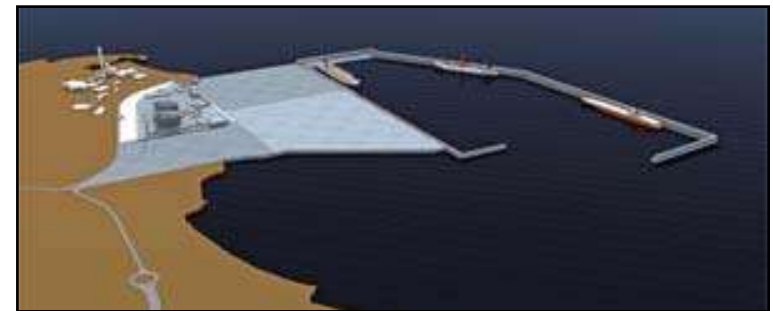
- Lump Sum Turnkey (LSTK) contract for the development of the Sahil and Shah oil fields. Contract value: \$1,300 million
- Project in JV with CCC Group (TR 60%)
- Scope includes oil production flow lines, primary separation through central and satellite degassing facilities, gas compression, transfer lines, oil pumping facilities, main oil pipelines and produced water handling
- Contract length: 45 months
- ADCO is part of the ADNOC Group, produces 1.4 million bpd from five fields (Asab, Bab, Bu Hasa, Sahil and Shah) representing 60% of United Arab Emirates oil production. It is ranked among the top 10 oil producers in the world

Two LNG terminals, Canary Islands



Highlights

- Two EPC Lump Sum Turnkey (LSTK) contracts in JV with Acciona (50/50)
- Two Liquefied Natural Gas (LNG) terminals in Granadilla (Tenerife) and Arinaga (Gran Canaria)
- The project involves a 150,000 Nm³/hour regasification plant, a 150,000m³ storage and a jetty for each site
- Contract length: 44 months
- GASCAN is a natural gas transport company, participated by: Unelco-Endesa, CajaCanaria, la Caja de Canarias and other Canarian companies



Maritime terminal and storage and distribution park, Port of Algeciras



Highlights

- EPC Lump Sum Turnkey (LSTK)
- Development of a maritime terminal and a storage and distribution park at the Algeciras Port
- Liquid storage capacity of 300,000 cubic metres
- Total investment of the project of more than € 100 million
- Contract length: 24 months
- Alpetrol Terminal is a Spanish company dedicated to operating maritime terminals and storage of crude oil and oil derivatives, jointly owned by Lia Oil 70% (part of OC Alliance) and Vilma Oil 30%.

➤ **AWARDS**

➤ **BACKLOG**

➤ **EXECUTION: SAFETY TRACK RECORD**

➤ **1Q 2009 FINANCIAL RESULTS**

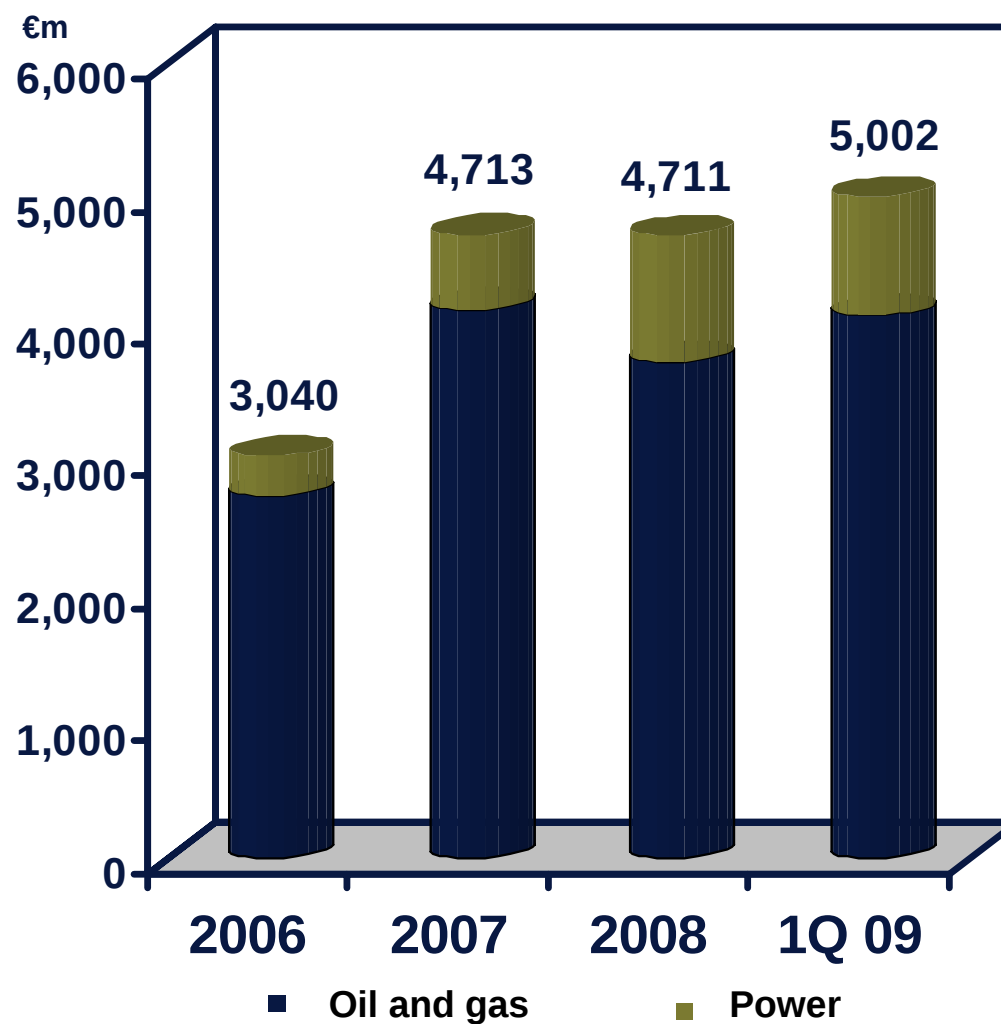
➤ **MARKET OUTLOOK**



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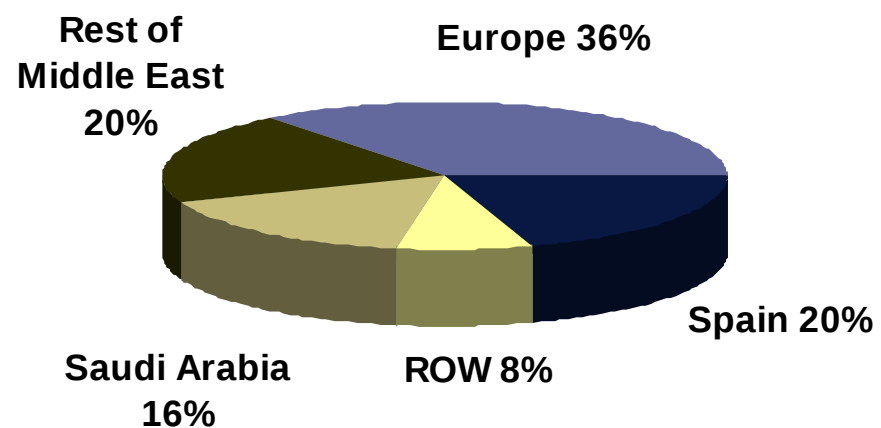
1Q 2009 BACKLOG

Backlog

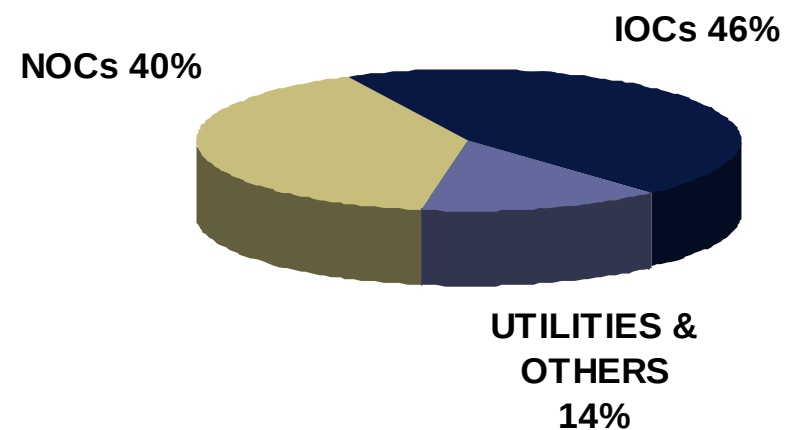


HEALTHY BACKLOG

BY GEOGRAPHY



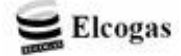
BY CLIENT





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HEALTHY BACKLOG: CUSTOMERS AND PRODUCTS

Refining	Petrochemicals	Upstream & Gas	Power	Infrastructures & Industries	Technology
          	      	         	       	     	         

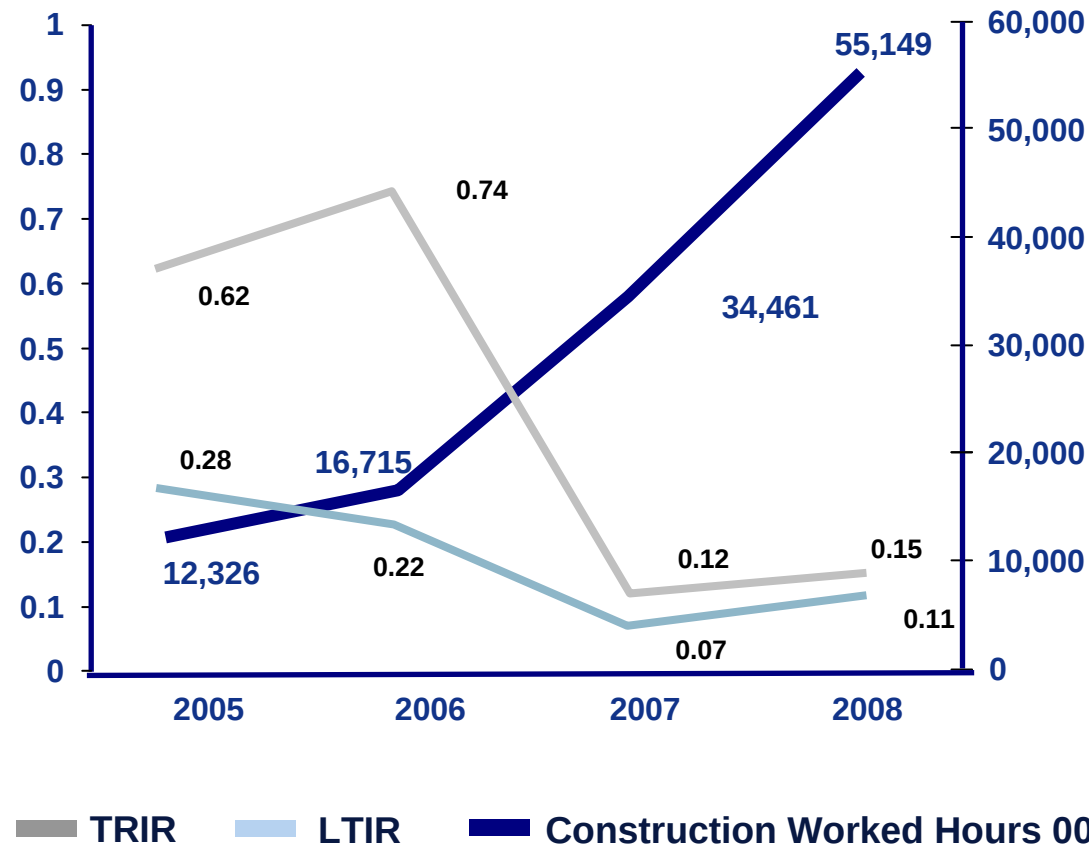
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EXECUTION: SAFETY TRACK RECORD

Total Construction Worked Hours in 2008 = 55,149,060



Kayan: "Safety Best Performance" awarded three consecutive months

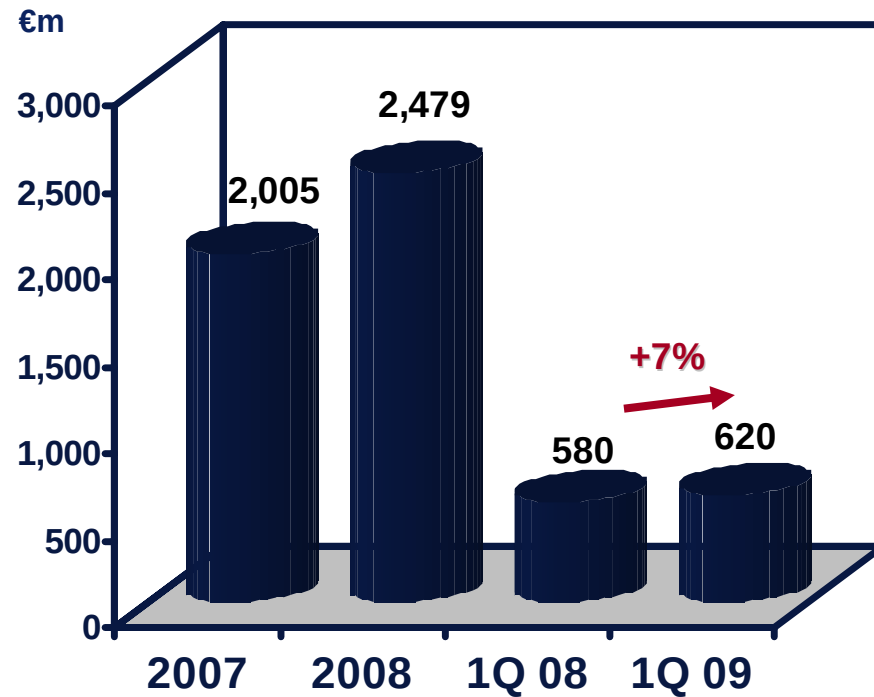
Borouge: "Best Safety Prevention Campaign" award

Rabigh: 30.7 million hours without lost time incidents

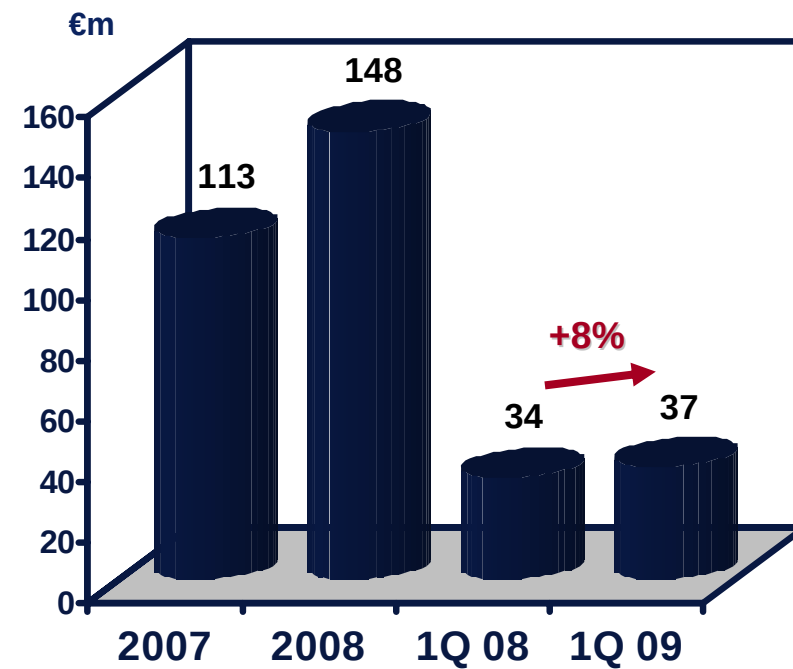
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SALES and EBITDA GROWTH

SALES



EBITDA

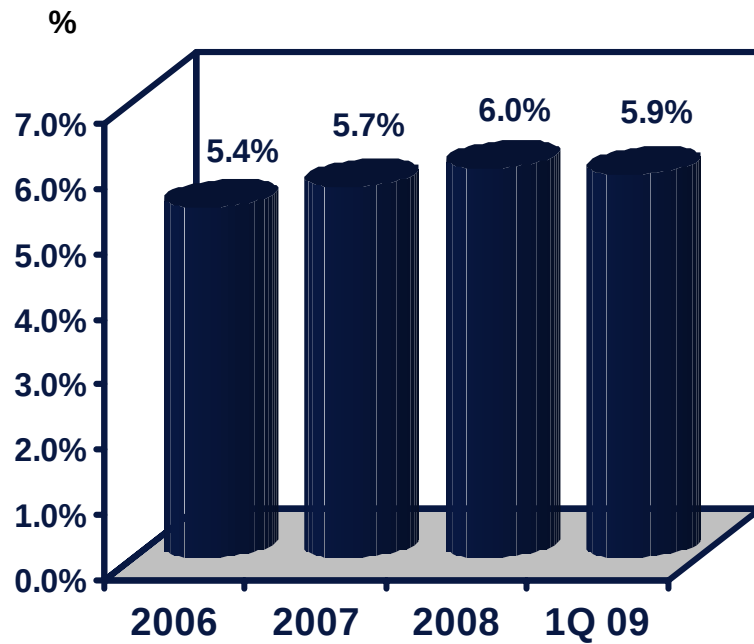




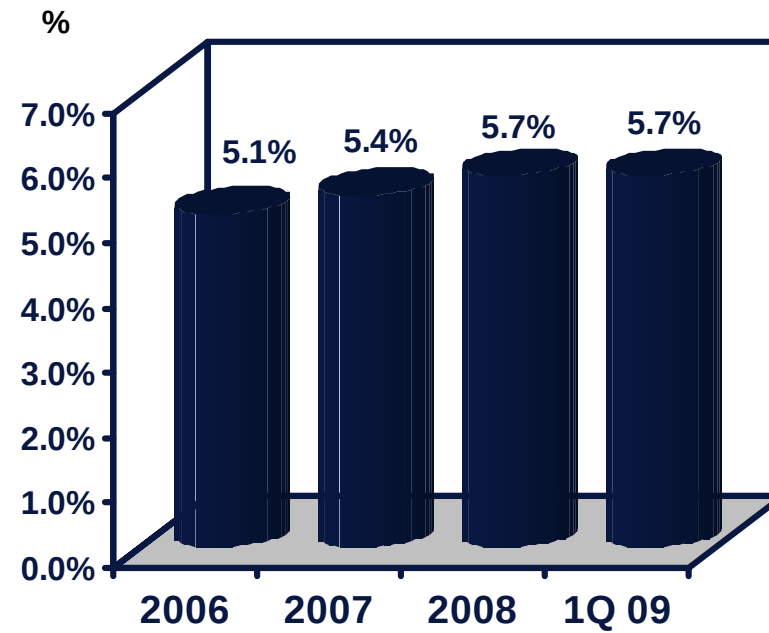
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MARGIN PROGRESSION

EBITDA MARGIN



EBIT MARGIN



FINANCIAL RESULTS

Profit and Loss Account



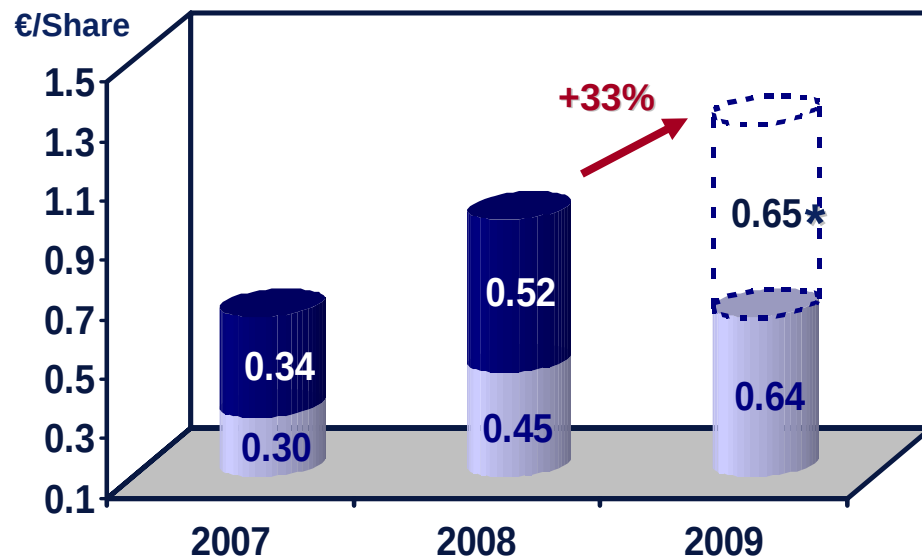
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€ million	1Q 09	1Q 08	Var.	2008
Revenues	620.0	580.0	6.9%	2,478.5
EBITDA	36.6	33.8	8.3%	148.3
Margin	5.9%	5.8%		6.0%
EBIT	35.0	32.6	7.5%	142.3
Margin	5.7%	5.6%		5.7%
Net Financial Results	2.2	1.8		4.7
Profit before Taxes	37.2	34.3	8.4%	147.5
Taxes	-3.0	-2.1		-7.2
Net Income	34.2	32.2	6.0%	140.3

NET CASH POSITION AND DIVIDEND POLICY

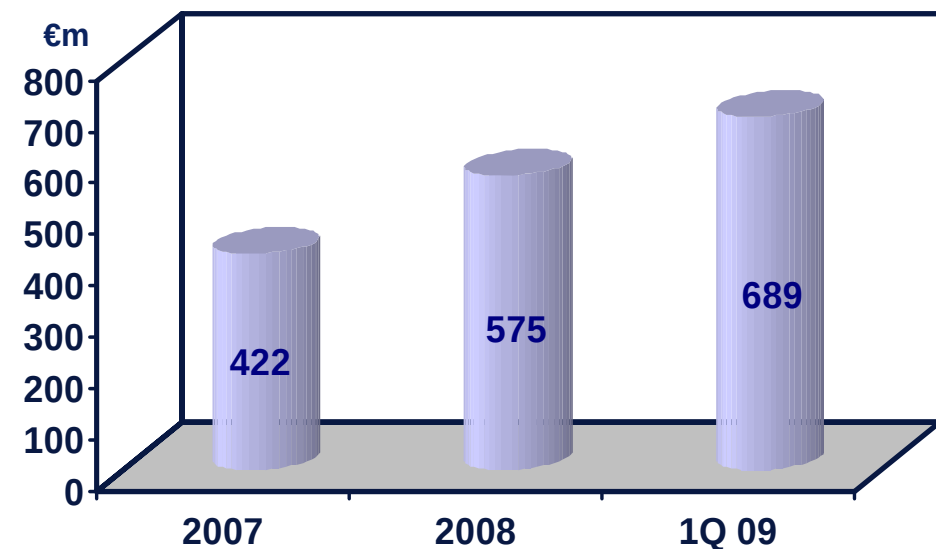
- Net cash position at March 31st, 2009: € 689 million
- 2008 Dividend proposal: € 1.29 per share (€ 70.1 million, 50% payout)

DPS progression



■ Interim dividend (January) ■ Complementary dividend (July)

Net Cash Position



*Complementary dividend to be paid in July 2009

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FACING THE CRISIS ...

- **Overhead cost control**
- **Maintaining a variable cost structure**
- **Efficient procurement to lower costs for our clients**
- **Adapting to customer needs**

... FROM A STRONG BASE

- **Healthy backlog with projects that span until 2012**
- **Expanded client base that allows access to a larger share of the market**
- **Large and diversified bidding pipeline in:**
 - **Refining**
 - **Upstream & Gas**
 - **Power**
- **Execution under less stressed conditions**
- **Strong Balance Sheet position**



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